

## E-Mail

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To: All Divisions With Pathmark Stores

Subject:

**Pathmark Stores (0522-00-00)** 

**DORAL 2 Pack Program** 

Listed below are details regarding a DORAL Program to be worked in selected Pathmark Stores in October:

- Dating October 3-31, 1995
- Program \$.50 off 2 Packs Of Doral
- <u>Price Reduction Method</u> Special 2 Pack Sleeve (item # 464441)
  Taken via scanning UPC code.
- Doral Brand Styles

Doral Light King Doral Light 100's Doral Full Flavor 100's Doral Light Menthol 100's Doral Ultra 100's

- Display Implementation/Method
  - 1. <u>Display store list sent earlier today via E Mail titled Pathmark Store List- Doral 2 Pack Prog.</u>
  - 2. Displays and sleeves have been ordered to Division Offices or Retail Representatives.
  - 3. A distribution of Doral Product will be sent to identified stores one week prior to October 3.
  - 4. Retail Reps are to place sleeves on product, build floor displays, and place accordingly.
  - 5. <u>Display refusals should be communicated to Voice Mail</u>
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